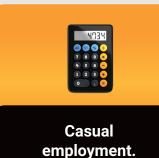
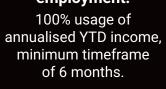


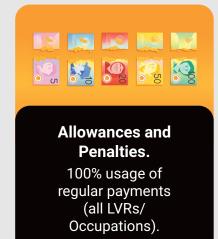
PAYG policy lowdown.

Here's an overview of how we're backing brokers to help your PAYG customers reach their home ownership goals.









- Salary sacrifice deductions used as untaxed in servicing for selected industries.
- Overtime 100% usage of regular payments for Healthcare & Emergency Services.
- **⊘** Commission 80% usage (with 6 months history)
- **⊘** Probation considered up to 80% LVR.
- Short-term/holiday letting use of actual rental income (with 12 months history) e.g. Airbnb
- Real estate agent income assessed under standard PAYG income policy where they are not an owner or equity partner.
- Serviceability shortfall considered for Extended Leave up to 80% LVR, where applicants can demonstrate their total proposed commitments can be met via savings already held during the period of leave.
- Foreign income from overtime, allowances, commission, incentives, and bonuses accepted in servicing with the use of AUD tax rate for all applications except for SNG, HKD and AED. For these three, we'll use the top tax bracket (un-tiered).

Check out further policy details in the Bankwest Broker Portal.